

RATING: BUSINESS CARDS & CONTACTS

RATING	COMPATABILITY	DETAILS
H	HOT	Mutually beneficial services (e.g. You have something they want. They have something you want.)
W	WARM	Contact has something you need, but not necessarily what they want or need from you.
C	COLD	Both parties do not have much in common to benefit each other.

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She is a "hot" contact
Assigned her H rating

Notes to remember contact &
how she can help my goal

Sally Truden
Event Coordinator
Metro EventWorks

Sally@metroeventworks.com
Ph. 248-878-4432

H

Dark brown hair, bob cut
Mid 30's
Talked about love of French cooking
Interested in donating silent auction item
(back of card)